

EARL E. QUIGLEY, BA

1352 E Red Sage Ln Apple Valley, UT • 319-432-2320

I am a hardworking, detail oriented and highly analytical certified Building Analyst Professional who excels at customer service and is looking for my next challenge in energy efficiency and sustainability.

Work Experience:

Powerwatcher Energy Services.

Co-owner – Energy Assessment

Apple Valley, UT

09/2018 - Current

Determine the most efficient way for the business to operate. Oversee logistics management, which includes making sure that the company has the equipment and procedures in place to give customers the best product or service possible. Coordinate the finances to ensure that the budget is reasonable for the operations the company needs. Conduct energy efficiency audits. Perform blower door and duct blast testing for new residential construction so customers can get occupancy permit.

Clearesult

Commercial Energy Assessor

Cedar Rapids, IA

12/2014 – 09/2018

Commercial Energy Auditor acts as local on-site program and company representative to commercial customers. Install energy efficient equipment, conduct energy efficiency audits, pre and post-installation verification's and other technical data gathering activities through a defined territory. Provides technical advice, guidance and training on installation, adaptation, configuration or enhancement in accordance with client specifications. Troubleshoots technical problems and issues and recommends solutions.

Best Buy

Asset Protection Specialist/ Sales

Tualatin, OR

10/2012-12/2014

Monitor store for theft and ensured the store environment was safe for both customers and employees. Reduce store shrinkage. Greet customers and assist as appropriate. Assist with technical questions on products and suggest products to customers. Consistently met and exceeded sales goals.

PowerWatcher Energy Services

Installation of Energy Efficiency Measures for Data Centers

Saratoga Springs, UT

3/2010-3/2013

Manufactured and installed containment systems for computer server rooms to increase energy efficiency. Supervised part of the manufacturing process. Participated in the purchasing of materials and scheduling of installations. Maintained positive relationships with customers and energy engineers. Used project management skills to ensure timely completion of work. Helped to deliver over 2.1 Million kWh of savings to data centers.

Navigator Business Solutions

Lead Developer/ Sales

Pleasant Grove, UT

1/2010 – 6/2010

Conducted outreach activities to recruit potential customers. Generated sales leads for SAP computer software. Set sales goals and provided viable leads to various company salesmen across the United States. Consistently met and exceeded sales goals and incentives.

Senske Lawn Life

Licensed Lawn Service Technician/Sales

Salt Lake City, UT

5/2009 – 1/2010

Organized and maintained a commercial lawn care route, including close communication with current and potential customers. Spraying lawns with fertilizer and maintaining trees and shrubs Serviced customer accounts using landscape management techniques and tools. Processed paperwork associated with customer accounts. Generated sales leads of new potential customers. Consistently met and exceeded sales and service goals.

Western Exterminator

Licensed Service Technician/Sales

Oxnard and Sacramento, CA

08/2005 - 11/2008

Organized and maintained a commercial night pest control route, including close communication with current and potential customers. Serviced customer accounts using integrated pest management techniques and tools. Provided bids on new work for current and new customers. Provided scope of work quotes. Processed paperwork associated with customer accounts. Generated sales leads of new potential customers. Consistently met and exceeded sales and service goals.

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Education:

Portland Community College.
Business Major

Portland, OR
AA 12/2014

- Courses in organizational leadership
- Business management
- Interpersonal communication
- Managing difficult employees
- Business law
- Engineering

Skills:

- Certified Building Analyst Professional through BPI.
- Exceptional ability to work independently and meet tight deadlines.
- Excellent computer skills including knowledge of Microsoft Office especially Excel, Adobe Creative Suite, Web design and database entry.
- Self-motivated and loyal with an excellent attendance record.
- Advanced supervisory skills obtained through practical experience as well as multiple college level courses. Education management including accounting, business law, business communications, interpersonal communications, computers in business, web design, graphic design and economics.
- Experience with investigations including completing root cause analysis to evaluate trends.
- Experience with construction including building maintenance.