Richard L. Broussard

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# Summary

Experienced in strategic sourcing, procurement, and cost control with a strong background in quantitative analysis and data-driven decision-making. Proven track record in managing vendor relationships, enhancing procurement efficiency, and achieving significant cost reductions. Skilled in SAP, Excel, SAGE and cross-functional leadership. Eager to contribute analytical prowess and strategic insight to enhance Compass Corporate's financial impacts and business growth.

# Experience

## Purchasing Agent 1 ICAST

Aug 2021 - Feb 2025 (3 years 7 months)

* Spearheaded the creation of a purchasing compliance policy using CFR and FAR, resulting in over

$150 million in Department of Energy awards and $80 million in EPA awards.

* Developed and executed strategic sourcing strategies, enhancing subcontractor network and achieving successful project outcomes.
* Provided cross-functional leadership and conducted briefings to Senior Leadership, driving organizational success and informed decision-making.

## Buyer Insight through Apex Staffing

Dec 2020 - Apr 2021 (5 months)

* Managed vendor relationships and purchases exceeding $7M in technology products, ensuring timely delivery and accuracy for over 15,000 items.
* Utilized SAP for Win Shuttle communication and Goods Receipt transactions, enhancing procurement efficiency and accuracy.
* Analyzed supplier performance, provided feedback reports, and reconciled invoices to ensure goods received matched orders, improving supplier reliability by 4%.

## Auto Damage Adjuster II GEICO

Mar 2016 - Aug 2020 (4 years 6 months)

* Achieved 90% excellent customer service surveys by managing procurement for over 1500 vehicle repairs annually, ensuring high-quality service and customer satisfaction.
* Controlled and monitored an annual repair budget of over $3 million through cost-effective decision- making, maintaining financial efficiency and accountability.
* Ranked in the top 25% of Auto Damage Adjusters for four consecutive years and ranked #1 for procurement and cost control for two years, demonstrating exceptional performance and expertise.

## Buyer Town of Palm Beach

Apr 2013 - May 2015 (2 years 2 months)

* Reduced inventory by 8% by developing an excess and obsolete inventory rationalization program, enhancing efficiency and cost-effectiveness.
* Rebuilt cross-functional team relationships, successfully managing projects to determine best purchasing practices, increasing efficiency by 25%.
* Compiled RFPs and RFQs, ensuring compliance with government procurement regulations and achieving cost savings of 7%.

# Education

## Florida State College Bachelor, Business Supervision and Management Aug 2011

**Coastline Community College** Associates Electrical Mechanical Technology **Feb 2008**

# Skills

Complex Acquisitions • Data Analysis • Planning • Market Research • Proposal Evaluation • Project Management

• Cost Reduction • Supplier Management • Data Mining