

# RAYMOND E. MORIN, JR.

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## MANAGER

*Program Management / New Home Construction / Energy Efficiency / Training / Director*

Highly capable Manager equipped with a toolbox of successfully implemented innovative team strategies and a proven track record of meeting short term and long term goals while staying within budget. A very well respected building science trainer with over a 98% graduation rate. Leading community action program (CAP) agencies and weatherization assistance programs through classroom training and field mentoring. Operated a successful energy auditing company that helped reduce client's energy consumption. Managed several new home Subdivisions from infrastructure to final certificate of occupancy. Most of the homes built met Energy Star standards or fortified for safer living standards. Results-oriented manager with a passion for challenge and commitment to enhancing profitability while maintaining a laser focus on customer expectations and quality. Technically strong leader exceptionally savvy in problem solving.

## CORE MANAGEMENT COMPETENCIES

Program Management	Quality Control	Contractor Recruiting
New Home Construction	Quality Assurance	Client Management
Energy Efficiency	Profit & Loss Accountability	Team Building
Home Energy Audits	Budget Creation / Management	Forecasting
Sub-contract Management	Training (Classroom & Field)	Client Invoicing

## PROFESSIONAL EXPERIENCE

### **Honeywell** (October 2016 – Present)

Honeywell designs and manufactures technologies to address some of the world's toughest challenges linked to global macro trends, such as energy efficiency, clean energy generation, safety and security, globalization and customer productivity.

#### **–Outreach Coordinator**

Successfully Implemented and Administered Residential Energy Efficiency Programs in the FirstEnergy utility territories throughout all of Pennsylvania, Maryland, Ohio and West Virginia

Established a Contractor Support Network by personally Recruiting, Screening, Selecting and Monitoring all potential contractors (Doubled the contractor support network)

Developed a Standardized Tracking Tool and Tracked Program Performance data to include PUC reporting

Led Scheduling Activities for HVAC quality assurance

Conducted Training Sessions to Educate Consumers on energy efficiency measures, methods and programs

Scheduled, Organized and Created Training sessions for residential appliance program to include store staff trainings to educate them on the existing program

Frequently attended promotional and special events as a Company Spokesman and Representative of Honeywell

### **CLEARResult** (December 2013 – August 2016)

CLEARResult delivers comprehensive energy programs and demand-side management strategies and solutions that lower load requirements for utilities, reduce energy bills for end users and lessen the environmental burden on our communities.

#### **– Program Manager**

Recruited to Lead and Revive the Residential Utility Programs

Implementing and Administering Residential Energy Efficiency Programs in the Pennsylvania PPL electric utility territory

Managing Staff to include Program Coordinators, Outreach, QA/QC and Residential Energy Surveyors

Recruiting Audit Contractors, Training contractors in the use of Program Software

Tracking Program Performance and Reporting to the client on a weekly/monthly basis

Recommend and Implemented Pilot Programs targeted at New Home Construction (from start-up to 70 per month)

Actively engaged in the "existing home" National Service Team to Produce and Implement National Best Practices

Proactively Auditing Accounts to Verify that Program Measures are calculating savings correctly based on the current PA Public Utility Commission (PUC) Technical Reference Manual (TRM) and the client's 3<sup>rd</sup> party evaluator

Producing monthly accounting statements that verify administration costs and expense invoicing to the client

Forecasting Unit and Savings goals by program measure

Conducting Trade Ally Meetings to keep all allies informed on program changes

Convinced PPL to allow CLEARResult to bid on, and win, a \$16M contract

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### **Honeywell (March 2011 – December 2013)**

Honeywell designs and manufactures technologies to address some of the world's toughest challenges linked to global macro trends, such as energy efficiency, clean energy generation, safety and security, globalization and customer productivity.

#### **-Senior Program Coordinator**

Successfully Implemented and Administered Residential Energy Efficiency Programs in the FirstEnergy utility territories throughout all of Pennsylvania and Maryland

Established a Contractor Support Network by personally Recruiting, Screening, Selecting and Monitoring all potential contractors (Doubled the contractor support network)

Developed a Standardized Tracking Tool and Tracked Program Performance data to include PUC reporting Led Scheduling Activities for the walk through Audit Program

Conducted Training Sessions to Educate Consumers on energy efficiency measures, methods and programs

Scheduled, Organized and Created Training sessions for Statewide Auditors

Frequently attended promotional and special events as a Company Spokesman and Representative of Honeywell

### **Everblue Energy (April 2009 – March 2011)**

Everblue is the largest US Green Building Counsel Education Partner, Building Performance Institute Test Center, and top-rated Residential Energy Services Network (RESNET) Training & Quality Assurance Provider

#### **-Building Science Proctor/Instructor**

Instructed and tested students in the following BPI certified classroom and field courses, at all times maintaining BPI standards and protocol: 1) - Building Analyst Professional 2) - Manufactured Housing Professional 3) - Envelope Professional 4) - Whole House Air Leakage Control Installer/Crew Chief Owner/Operator

Conducted Field Training and Testing (conducted 2-3 classes per month, graduating over 30 students per month)

Directly interfaced with BPI (reported all student grades, etc.)

Maintained accreditation requirements necessary to perform classroom and field training (still currently accredited)

### **HomeStar Energy Services (April 2009 – March 2011)**

Owner operated home energy audit provider in South Carolina

#### **-Owner/Operator of HomeStar Energy Services**

Started Company, Managed the Books, Conducted Sales & Marketing, Scheduling

Analyzed Residential Buildings using Whole House-as-a-system Building Science Concepts

Implemented Retrofits as warranted

Blower Door Testing

Combustion Safety Testing (Combustion Appliance Zone - CAZ)

### **Horry-Georgetown Technical College (September 2008 – March 2010)**

Horry Georgetown Technical College (HGTC) is a comprehensive two-year community/technical college. HGTC offers more than 80 associate degree, diploma, and certificate programs for students who are either seeking quick entry into the workforce or desiring to transfer to a senior institution to pursue a bachelor's degree

#### **- Program Manager - Green Energy Training Center**

#### **- Director - Carpentry Apprenticeship Program**

Prepared and Instructed Curriculum for four-year program, Recruited Employer Sponsors

Instructed and Managed all Green Energy Weatherization Programs

Wrote and Introduced New Curriculum in Energy Efficiency and Weatherization for Government Green Programs

Researched and Developed New Programs for Construction Trades program

Approved Equipment, Materials, Trade Tools, and Labor Bids

### **Classic Home Building and Design Incorporated (October 2004 – August 2008)**

Classic is a member of the prestigious Southern Living Custom Builder program and has built nearly 1,000 homes in the Carolinas and is a premier builder for the Grande Dunes where over 150 homes can be called 'Classics'

#### **- Project Manager**

Oversaw New Construction of Million Dollar plus Custom Homes

Maintained All Job Related Expenses for Quality and Cost Control

Supervised Sub-contractors for Performance and Payment Approval

Maintained Construction Design and Materials to standards set forth in 'Fortified for Safer Living' and 'Southern Home Living' Custom Builder Program

Managed and Budgeted All Projects for routine and unexpected expenses.

**Ravenswood Homes, LLC** (June 1998 – September 2004)

**– Project Superintendent**

**– Customer Service Manager**

Managed, Scheduled and Executed all pre-close homeowner walk-through  
Inspected, Maintained and Corrected any construction deficiencies  
Coordinated All Aspects of New Home Build from designs to approvals  
Coordinated with site contractors and utilities to provide infrastructure  
Ensure all change orders were executed properly  
Responsible for final certificate of occupancy

**EDUCATION & CREDENTIALS**

**Building Performance Institute (BPI)** (2009 - Train the Trainer Certification)

**Northwestern Connecticut Community College** (Computer Science Major)

**National Center for Construction Education and Research** (2009 – Accreditation)

**LICENCES & CERTIFICATIONS**

**Building Performance Institute (BPI) Certified Proctor/Instructor** (ID#5007943)

**National Center for Construction Education and Research Teacher** (ID#6104668)

**Construction Inspector's License** (#CT-002-97)

**PROFESSIONAL ACHIEVEMENTS**

**ABC Television's 'Extreme Home Makeover' Design Team** (2007)

**First Place Horry-Georgetown Home Builders Association Show** (2006)

**First Place Best Custom Dog House/Best in Show** (2007)

**Habitat for Humanity Project Coordinator** (2006)