

Are you interested in joining one of the fastest growing energy efficiency companies in the United States? HomeWorks Energy is looking for full-time, independent and hardworking Home Energy Sales to help launch our New York office. You will be helping homeowners become more energy efficient, by performing Home Energy Assessments. You will be modeling homes in energy efficiency software, diagnosing energy usage problems and recommending energy saving measures like insulation, solar and high efficiency Heating and Cooling. If you are looking for a job where you can work hard, control your own salary and do good for the world please apply!

Primary Responsibilities

- Use software to develop comprehensive reports of a home's potential energy savings
- Educate home owners on the benefits of energy efficiency improvements
- Install free light bulbs, thermostats, power strips, and low-flow shower heads to reduce energy consumption at the time of the assessment
- Complete all necessary paperwork required by the Mass Save program
- Ability to organize and guide customer through paperwork
- Working closely with the homeowners
- No cold calling, our customers call us!

Requirements

- Experience working with NYSERDA or another Energy Star Program
- Experience with in-home sales
- Must be outgoing, flexible and personable
- Must be able to perform the physical requirements of the role
- Willing crawl into small spaces and attics to preform audits
- Comfortable working in a constantly changing environment
- Comfortable going into dirty confined spaces. (attics, crawl spaces, etc.)
- Able to learn and adapt in this fast-paced environment
- Bachelor's Degree or equivalent is preferred
- Previous customer service and sales experience preferred
- Have a reliable vehicle and willing to travel daily within assigned territory
- Basic computer skills

Compensation

- Performance based pay: \$55,000-75,000/yr
- Medical, dental, and vision insurance
- Health reimbursement account
- Paid time off
- 401k Plan with Match