

Job Description

Home Performance Sales Representative

Duties and Responsibilities

Geofurnace H&C in Traverse City seeks a qualified individual for their "Home Performance Department". The new team member will perform energy efficiency and home performance evaluations and sales. Conduct thorough residential evaluations to evaluate factors such as the thermal boundary, HVAC system improvements and building performance issues. Representative will explain and recommend measures and associated benefits to homeowners to secure approval of proposed work. Representative will manage sales and installation of measures.

Preferred Qualifications / Experience

- Building Performance Institute Building Analyst Certification
- Residential Builder's license
- Valid driver's license
- Previously performed energy audits
- Previous experience in residential renovation, HVAC, weatherization or construction
- Ability to work in residential environments, including but not limited to being able to work in attics, basements and crawlspaces
- Excellent verbal and written skills

Benefits

- Health Insurance
- Retirement Package
- Paid time off
- Paid Holidays

Salary and Base Commission commensurate with experience

Contact:

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